



# LEVERAGED & EQUITY

## LESSOR PARTNERS



*On & Off Balance Sheet  
Lease Architecture*

*Risk Transferred Leasing*

*Investment Grade Solutions*

*Minimum A rated  
counterparties*

*Lower weighted average cost of  
capital*

# A brief overview of Leveraged & Equity Lessor Partners



## Leveraged & Equity Global Capital

Multi award winning, Leveraged & Equity Global Capital (UK) Limited trades as Leveraged & Equity Lessor Partners (L&ELP) and Leveraged & Equity Investment Partners. L&EIP is a specialist consultancy, established to provide transparency, substance and tax adherence via a United Kingdom registered company to our British Virgin Islands based fintech platform, and our USA based fund which provide long term capital, equity and quasi equity at institutional rates and terms.



## Leveraged & Equity Lessor Partners

L&EIP uses its own Intellectual Property to structure and design innovative leasing structures, our creative risk mitigated financial architecture and managerial skills are integrated into strategic business visions and plans providing real value to clients of our capital platform, our second tier investors and approved independent clients. In summary; the provision of leasing that lowers the weighted average cost of capital (WACC), by utilising our intellectual property, allied to modern digital skills and information analysis.



## Credit Risk Mitigation

In partnership with L&EIP, Credit Risk Mitigation (Services) Limited (CRM), is an expert in the transfer of project construction, exploitation, manufacture or intangible risk, and subsequent operational risk, to investment grade counterparty credit risk. CRM uses proprietary structuring, credit risk mitigation and intellectual property in conjunction with established systems and institutional risk purchasing markets for the deployment of L&ELP risk transferred leases.



## Expertise

Award winning design of risk transferred leasing and capital stacks enabling borrowers and sponsors to access lower cost capital in the form of large ticket and integrated leasing; and approved independent clients for medium to large ticket requirements of end-users, right to use lessees and asset vendors.



CEO *monthly*  
Most  
Influential  
CEO  
2021



**The L&EGC ethos from our CEO.**

I was asked recently how I thought the financial sector had changed during my career, not from a product perspective, from a business perspective.

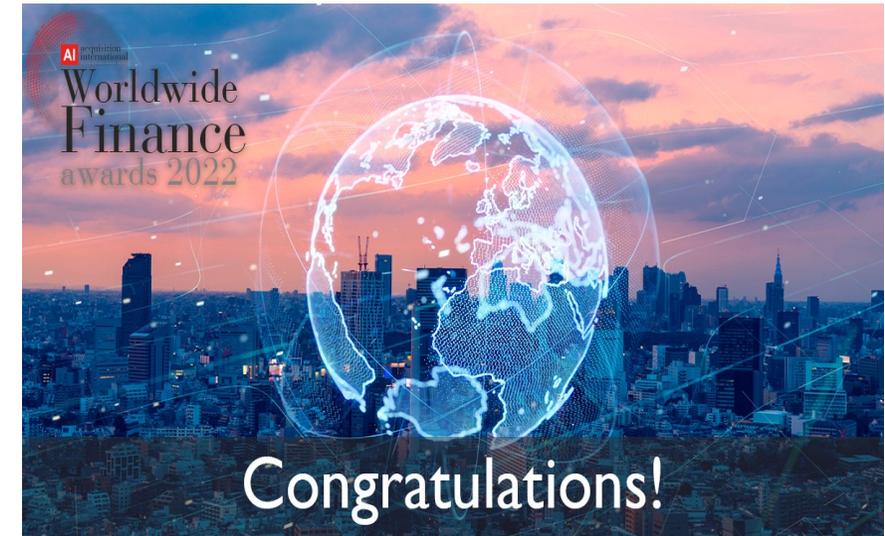
I replied that I was fortunate to commence my financial career in the era, albeit in the last days, of a “Gentleman’s word being his bond”; and had also conversely seen the opposite in the excesses of the late 1980s and 90s.

In my view, the correct ethos is a consistent factor in the best, most consistently successful, companies. Lender and investment businesses that acted, and continue to act, in the same client focused, professional manner even when nobody is listening or watching.

I try to ensure L&ELP operates this ethos, with the client interests at the heart of our structuring, risk mitigation, investment and lending.

The client’s best interest is logically, our best interest.

Chris Bardouleau – CEO - Leveraged & Equity Global Capital (UK) Limited.  
June 2022





# LEVERAGED & EQUITY LESSOR PARTNERS

## Principal focus and client profile:

L&ELP principal focus is qualifying Environmental, Social and Corporate Governance (ESG) or Sustainable Development Goal (SDG) projects or compliant borrowers, our primary interest covers the following sectors.

- **Infrastructure and project.** Including mass transit, bridges, water, hazardous waste removal, telecommunications and waste management.
- **Renewables/Recycling.** We are committed to actively risk mitigating and funding the renewable sector including solar, biomass, wind, geothermal, hydro energy and new generation recycling.
- **Technology.** Risk mitigation and funding of major, or annual budget, technology deployment including hardware, software, AAS, cloud and services. We are also dedicated to the principles and goals of the [World Wide Web Foundation](#).
- **Real Estate.** All sectors excluding speculative industrial. Primarily hospitality/leisure and multi occupancy/family.
- **Emerging Markets & Economies.** Aiming to assist the [UN Developing Countries Post Covid 19 financing](#) goals.
- **Balance Sheet Refinancing, Restructuring & Defined Benefit Deficits.**



## Our clients would typically, but not exclusively, cover the following:

Mid market and non-investment grade companies.

**Sponsors, equity investors or engineering contractors of project or infrastructure developments.**

Emerging market and economy Governments or sovereign advisors.

**Real estate developers, REITs, RE funds and investors.**

Technology companies, vendors and larger end-user clients.

**Corporate finance houses and brokers, sovereign advisors, private equity funds.**



## Institutional Standard Lease Architecture.

Any investment or lending decision predicates that the proposal in question will generate revenue over and above costs to the project owners or corporate borrower, their lenders and investors; and the residual revenue is sufficient to repay debt and generate acceptable profit levels.

Therefore, the key design element throughout the life of the “business” or “investment/loan” is both the loss of revenue, and the guarantee of operations to produce said revenue.

Essentially, **L&ELP** designs certainty of **Earnings Before Interest, Tax, Depreciation & Amortisation (EBITDA)** allied to leased asset and business risk conversion to credit risk.

**L&ELP** design tailor-made risk mitigation and transferred leasing structures for both **Leveraged & Equity Global Capital** as the senior lender, investors, secondary lenders and the lessor or asset supplier.

The L&ELP architecture is tailor made for each leased asset, effectively creating a **Virtual or Synthetic asset consisting of minimum A rated counterparties** to step in if anything adversely affects the leased asset.

In principle the foundations of the lessee, their investors and lenders are from the same roots.

- **Performance**
- Operational
- **Fraud or Dishonesty**
- Credit Risk
- **Business Concentration**
- Invested Capital (Principal)
- **Return on Investment (Interest & Return on Equity)**

L&ELP design lease structures that transfer the risks of these foundations to investment grade counterparties, with a minimum investment grade public credit rating.



# LEVERAGED & EQUITY LESSOR PARTNERS



Christopher  
Bardouleau

L&ELP CEO Profile.

Winner CEO Monthly:  
Most Influential CEO UK  
2021

- Chief Executive Officer - Leveraged & Equity Global Capital S.A, Leveraged & Equity Global Capital (UK) Limited and Managing Partner - Leveraged & Equity Global Capital LP.
- Chris is based in the South-West of England and Northern Spain being responsible for structuring and de-risking financing and fund investment proposals. He has more than thirty-five years' experience in structured insurance and finance including positions at Barclays, Citibank and in the Channel Islands and has developed proprietary financing solutions across projects, infrastructure, corporate pensions, rescues and real estate. Chris is lead underwriter for L&EGC.
- Representative clients have included Texaco, Marks & Spencer, Nationwide Building Society, Serco and the John Lewis Partnership.
- A de-risking of the logistics funding and cost risk structure for one of the leading publicly quoted UK retailers, reducing operational costs and risks across their complete transport infrastructure.
- Advised and structured off balance sheet funding for the ICT, software inclusive, costs of two publicly quoted outsourcing companies enabling them to smooth costs of ICT across projects, without the typical peaks and troughs affecting cashflow adversely against fixed income contracts.
- Created the first “per user” software licensing structure, and requisite funding for the innovator, and now market leading cloud computing company Citrix.
- Chris was probably the first financier to identify and address the issue of pension scheme deficits affecting large employers internationally. The core solution provides an immediate capital provision for the sponsor to eliminate the deficit, go to full buy-out, or any points in between, off balance sheet. Whilst maintaining pension scheme independence.
- Designed the L&EGC Funding & Cash Collateral Programme.
- Structured the Principal Protected Alternative Investment Fund.

# Leveraged and Equity Global Capital S.A., Leveraged & Equity Lessor Partners\* & Leveraged & Equity Global Capital LP.

## Logistically and legally.

L&EIP and L&EGC's main operational base is the United Kingdom (UK).

In early 2021 we opened our first European Union office to ensure practical access to, and legal compliance with the EU, post Brexit.

That office was originally based in the Elliniko suburb of Athens, Greece near the Ellinikon project. It has since been re-located to Spain where the group already has business interests.

In the third quarter of 2022 we opened an office in the USA. We conducted an extensive search, and settled on Spokane, Washington DC. Washington whilst being the home of the USA government, is also a thriving marketplace for ideas, inclusive innovation, and invention. Spokane itself is considered one of the most welcoming of U.S. cities.

Concluding a busy start logistically to the early 2020s our Spanish office opened in the last quarter of 2022 in one of the classic Barcelona streets, synonymous with business and enterprise, Carrer De Paris.

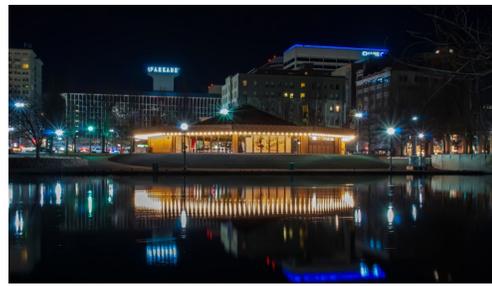
In 2023, the Barcelona office, a city world renowned for its flair, individuality and business excellence, became our joint operational base along with our existing office in the iconic London location that is Berkeley Square, Mayfair.

Additional agent offices are located in Australia, Canada, Dubai, South Africa, Taiwan, the United Kingdom and USA.

Legally, L&EIP\* is based in the UK. London's financial and professional services sector has unparalleled range: from banking to insurance; asset management to green finance; professional services to fintech.

The knowledge, experience, performance, and talent across each of the sector's verticals in London is world class, making it uniquely positioned to provide financial and professional services to the world.

Leveraged & Equity Global Capital S.A., our funding platform, is registered in the British Virgin Islands (BVI), whilst operating administratively from our offices in London, Barcelona and Athens.



The BVI is a British Overseas Territory and so the law of the country is based on the British legal system and English common law. One of the two pillars of the economy is offshore financial services.

This historical and legal background continues to give the BVI a number of clear advantages for the international business community, including enduring political and economic stability, a business-friendly operating environment, a pool of knowledgeable and qualified professionals and a well-developed infrastructure.

Leveraged & Equity Global Capital LP is a Delaware Limited Partnership. More than one million business entities take advantage of Delaware's complete package of business services, including modern and flexible corporate laws, their highly respected Judiciary and legal community allied to a business-friendly government. Whilst operationally our USA ventures are as advised, based in Washington DC.

*\*Leveraged & Equity Investment Partners is the trading name of Leveraged & Equity Global Capital (UK) Limited.*

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### Corporate & General Contact Information:

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